

DERAILERS AND NAYSAYERS

Derailers: Well-meaning people whose "help" and "feedback" throw you off course. **Naysayers:** People who are actively against your project (and let you know it).

Who Are Your Derailers and Naysayers? List all the people you can think of who might fall into the derailer or naysayer camp and create strategies you might use to mitigate or reverse their impact.

Who	Derailer (D) or Naysayer (N)?	What are the best strategies to employ with this person?
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